

CLFP Tomato Statistics Report June 17, 2015 For further information, contact: Rob Neenan, President, CEO

U.S. PROCESSED TOMATO STOCKS-ON-HAND REPORT FOR JUNE 1, 2015

Inventories of U.S. processed tomato products were slightly above 5 million tons, stated on a raw product equivalent basis, as of June 1, 2015, according to a report released today by the California League of Food Processors. Inventory is up 25% from the prior year level. Apparent disappearance of tomato stock decreased 2% to about 13.6 million tons during the twelve month period of June 1, 2014 to June 1, 2015, compared to the prior reporting period.

Total bulk tomato paste stocks, including inventory held for remanufacture, were estimated to total slightly above 3 million tons, on a raw product "paid-for tons" equivalent basis, as of June 1, 2015.

The U.S. bulk tomato paste-for-sale inventory on June 1, 2015 was 2 million tons, on a raw product "paid-for tons" equivalent basis.

CLFP statistics reports are estimates of the total U.S. processed tomato supply, based on voluntary reports from processors throughout the United States. Participating processors handle 86.6% of total U.S. tonnage of processing tomatoes.

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CLFP Statistics Report June 17, 2015

California League of Food Processors U.S. Processed Tomato Supply & Movement

The 2014-2015 U.S. Processed Tomato Supply and Movement reported is based on 86.6% of the industry reporting data with

CLFP estimating total U.S. Stock on Hand assuming 100% data reporting.

June	2013-2014	2014-2015	Percentage Increase/Decrease
Beginning Inventory (June 1 of prior reporting year)	5,247,000	4,024,000	-23%
Pack	12,644,000*	14,637,000**	+16%
Total Supply	17,891,000	18,661,000	+4%
June 1 Inventory	4,024,000	5,017,000	+25%
12 Month Disappearance	13,867,000	13,644,000	-2%
Monthly Disappearance	1,156,000	1,137,000	-2%

This report is an **estimate** of total U.S. supply and demand for processed tomato products. Reports are based on voluntary pack and inventory reports furnished by participating U.S. processors.

All positions are stated on a "raw product tons" equivalent basis.

CLFP "Pack Year" begins June 1 and ends May 31.

2013-2014 pack year statistics based on reports from processors handling 92.47% of U.S. tonnage.

2014-2015 pack year statistics based on reports from processors handling 86.6% of U.S. tonnage. The lower reporting percentage for the 2014-2015 pack year is due to fewer reporting companies.

All numbers are rounded to the nearest 1,000 lbs. for the purposes of this report.

^{* 2013-2014} Pack based on NASS final report released January 2014.

^{* * 2014-2015} Pack based on PTAB's final report (10/31/2014) of 14,009,984 for California (rounded to the nearest 1,000 lbs. for purposes of this report), plus the reported pack production by the USDA/NASS 2014 Vegetable Summary by other states (627,300) released 1/29/2015.

CALIFORNIA LEAGUE OF FOOD PROCESSORS 2014-2015 U.S. BULK TOMATO PASTE SUPPLIES & JUNE 1 INVENTORY

June 17, 2015

TO U.S. TOMATO PROCESSORS AND INTERESTED PARTIES:

Listed below are the 2014-2015 Bulk Tomato Paste and Bulk Tomato "Paste for Sale" pack and inventory **estimates** as of June 1, 2015 for U.S. Tomato Processors. The 2014-2015 U.S. Processed Tomato Supply and Movement reported is based on 86.6% of the industry reporting data with CLFP **estimating** total US Stock on Hand **assuming 100% data reporting.**

Total Bulk Tomato Paste Pack and Inventory

Total Bulk Tomato Paste Pack (including bulk "paste for sale" and paste held for companies' own remanufacture operations)	2013-2014 9,557,000	2014-2015 11,195,000
Total Bulk Tomato Paste Inventory as of December 1	7,483,000	7,699,000
Total Bulk Tomato Paste Inventory as of March 1	4,922,000	5,456,000
Total Bulk Tomato Paste Inventory as of June 1	2,470,000	3,022,000

Total Bulk Tomato "Paste for Sale" Stock in Drums, Bins & Bulk

Note: Inventories reported by CLFP prior to 2014-2015 were based on actual reported totals. Beginning 2014-2015, based on 86.6% of the industry reporting data, CLFP is estimating total US Stock on Hand assuming 100% data reporting.

Total Bulk Tomato "Paste for Sale" Pack	$\frac{2013-2014}{7,178,000}$	2014-2015 8,729,000
Total Bulk Tomato "Paste for Sale" Inventory as of December 1	4,590,000	4,697,000
Total Bulk Tomato "Paste for Sale" Inventory as of March 1	3,031,000	3,421,000
Total Bulk Tomato "Paste for Sale" Inventory as of June 1	1,492,000	2,006,000

<u>Bulk Tomato "Paste for Sale"</u> – Bulk tomato paste, converted to a raw product "paid for tons" equivalent, being held in drums, bins, and bulk, that has been packed to be sold. Does not include bulk paste being held for companies' own remanufacture, or paste in food service or retail/consumer package sizes.

CLFP "Pack Year" begins June 1 and ends May 31.

2013-2014 pack year statistics based on reports from processors handling 92.47% of U.S. tonnage.

2014-2015 pack year statistics based on reports from processors handling 86.6% of U.S. tonnage. The lower reporting percentage for the 2014-2015 pack year is due to fewer reporting companies.*

All numbers are rounded to the nearest 1,000 lbs. for the purposes of this report.

^{* 2014-2015} Pack based on PTAB's final report (10/31/2014) of 14,009,984 for California plus the reported pack production by the USDA/NASS 2014 Vegetable Summary by other states (627,300) released 1/29/2015.